## Minutes of Public Opening

1. Project title: Armenia: Gyumri Urban Roads

- 2. Assignment title: "Supply of led luminaries and outdoor lighting management equipment"
- 3. Tender ID: CW-ICB-G-2018/1
- 4. Date/time/place/attendees:

The opening took place on 11:00(Yerevan time) 21 December 2018 at Gyumri Municipality in the presence of the following Client representative(s) and/or observers:

Name	Job title/function		
Ruben Sanoyan	Deputy to the Head of Gyumri Community/		
	Evaluation Committee Chairperson		
Menua Mkrtchyan	Deputy to the Head of Gyumri Community Financial-economic department/ Evaluation Committee member		
Vardges Samsonyan	Temporary director of "Gyumri Utility Service" community budget company/ Evaluation Committee member		
Ara Melikjanyan	Head of PIU		
The following representatives from bidders or o	ther organisations attended the opening:		
Name	Name of firm or organisation		
Gegham Antonyan, Lusine Mkhitaryan	"Enersys LLC and Guangdong Mason		
	Technologies Co. Consortium "		
Armen Hovhannisyan	"ALB LED GROUP" LLC		
Anzhela Davtyan	"Consel and IT Smart City Consortium"		
Antoun Andre Kourtian	"AKLS" LLC		

Bidder	Read out Price (VAT excluded)	
"Svyazinvest" OJSC	€ 297 330	
"Vizulo Solutions" SIA	€ 304 595.06	
"Enersys LLC and Guangdong Mason Technologies Co. Consortium"	€ 355 169	
"ALB Led Group" LLC	€ 118 794.1	
"Consel and IT Smart City Consortium"	€ 274 461.75	
"AKLS" LLC	€ 471 520	

Evaluation Committee (if present at the public opening)

Name	Title/function	Signature	Date
Ruben Sanoyan	Deputy to the Head of Gyumri Community/ Evaluation Committee Chairperson	Musy	21.12.2018
Menua Mkrtchyan	Deputy to the Head of Gyumri Community Financial-economic department/ Evaluation Committee member	to	21.12.2018
Vardges Samsonyan	Temporary director of "Gyumri Utility Service" community budget company/ /Evaluation Committee member		21.12.2018

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Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Svyazinvest" OJSC

- (a) Is outer envelope of tender sealed? yes
- (b) Is tender form completed and signed? yes
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? yes
- (e) Amount of tender security (if required): 10,000 (ten thousand) EUR
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : None
- (g) Describe any alternative tender made: None
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Svyazinvest" OJSC
- (k) Total tender price: € 297 330 (VAT excluded)

Signature of responsible official:

R. Sanoyan Date: 21.12.2018

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Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Vizulo Solutions" SIA

- (a) Is outer envelope of tender sealed? yes
- (b) Is tender form completed and signed? yes
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? yes
- (e) Amount of tender security (if required): 10,000 (ten thousand) EUR
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Vizulo Solutions" SIA
- (k) Total tender price: € 304 595.06 (VAT excluded)

Signature of responsible official:

R. Sanoyan Date: 21.12.2018

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Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Enersys LLC and Guangdong Mason Technologies Co. Consortium "

- (a) Is outer envelope of tender sealed? yes
- (b) Is tender form completed and signed? yes
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? yes
- (e) Amount of tender security (if required): 10,000 (ten thousand) EUR
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : None
- (g) Describe any alternative tender made: None
- (h) Describe any discounts or modifications offered: None
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Enersys LLC and Guangdong Mason Technologies Co.

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## Consortium "

(k) Total tender price: € 355 169 (VAT excluded)

Signature of responsible official:

R. Sanoyan Date: 21.12.2018

Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "ALB Led Group" LLC

- (a) Is outer envelope of tender sealed? yes
- (b) Is tender form completed and signed? yes
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? yes
- (e) Amount of tender security (if required): 10,000 (ten thousand) EUR
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: None
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "ALB Led Group" LLC
- (k) Total tender price: € 118 794.1 (VAT excluded)

Signature of responsible official:

R. Sanoyan Date: 21.12.2018

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Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Consel and IT Smart City Consortium"

- (a) Is outer envelope of tender sealed? yes
- (b) Is tender form completed and signed? yes
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? yes
- (e) Amount of tender security (if required): 10,000 (ten thousand) EUR
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: None
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: ""Consel and IT Smart City Consortium"

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(k) Total tender price: € 274 461.75 (VAT excluded)

Signature of responsible official:

R. Sanoyan Date: 21.12.2018

Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "AKLS" LLC

- (a) Is outer envelope of tender sealed? yes
- (b) Is tender form completed and signed? yes
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? yes
- (e) Amount of tender security (if required): 10,000 (ten thousand) EUR
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: None
- (h) Describe any discounts or modifications offered: None
- (i) Additional comments:
- (j) Name of tenderer or representative present: "AKLS" LLC
- (k) Total tender price: 471 520 (VAT excluded)

Muf Signature of responsible official:

R. Sanoyan Date: 21.12.2018